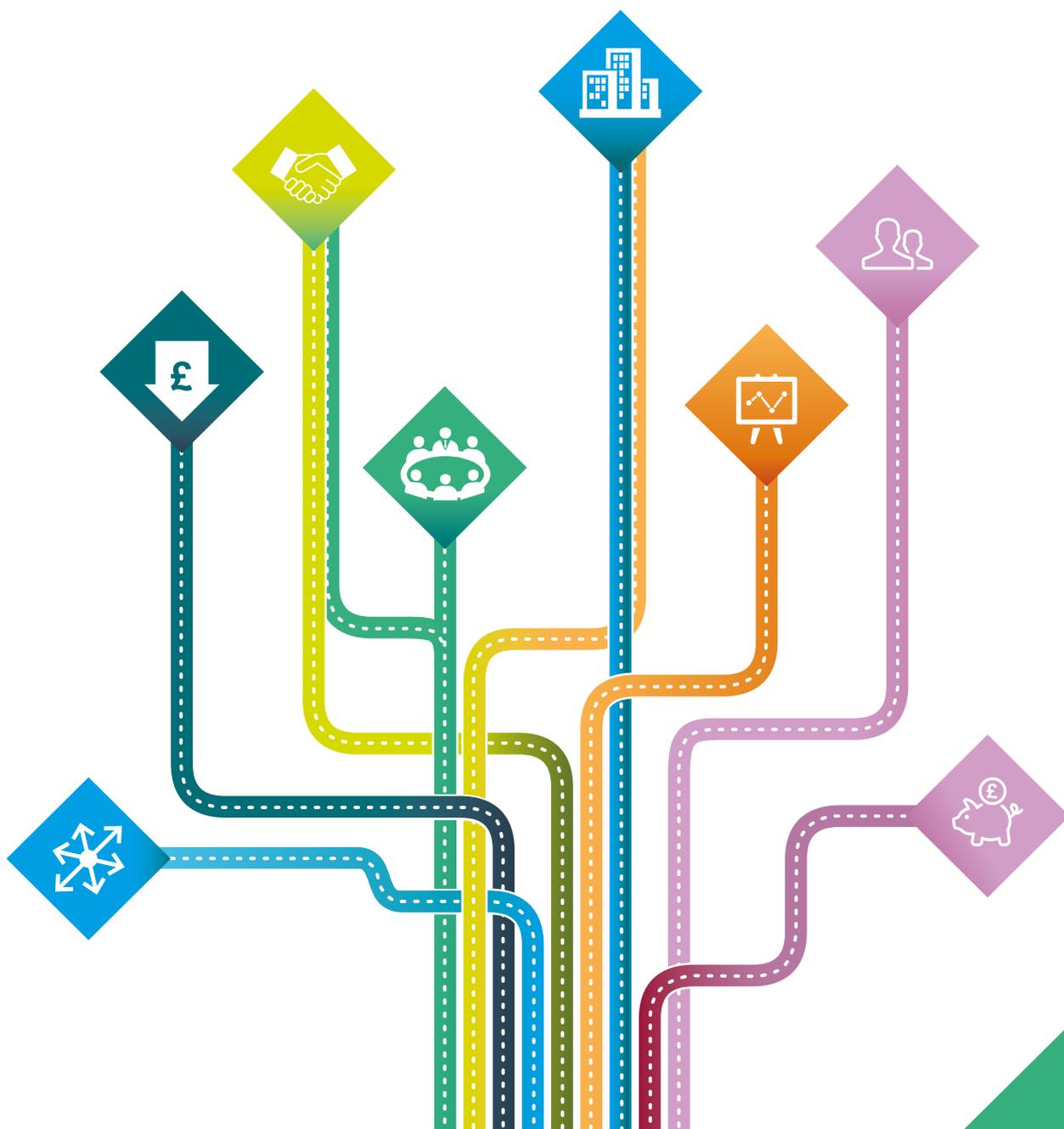


DELIVERING RESILIENT AND SUSTAINABLE PUBLIC SERVICES

How can Local Partnerships help?



**LOCAL
PARTNERSHIPS**

Fit for the future

Local government has, over the last ten years, demonstrated a range of responses to the financial and economic pressures to which it has been exposed. Looking forward, and with the pressures showing few signs of abatement, success will be more likely for those that:



Local authorities are undoubtedly prioritising and developing their commercial activity, pursuing new alliances, structures and delivery models. All these initiatives need to be underpinned by business cases and supported through planning and implementation – areas of core expertise for Local Partnerships.

Key concerns and decision drivers for councils:

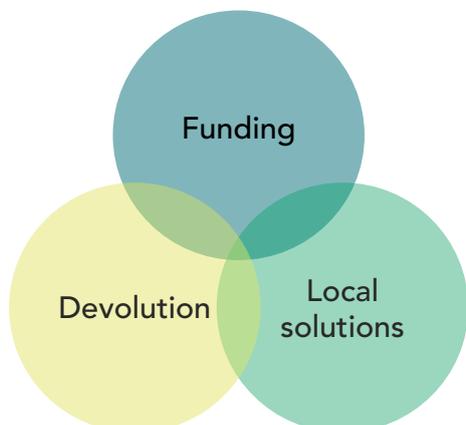
- ▶ merger and reorganisation
- ▶ establishing arm's-length commercial vehicles
- ▶ developing revenue-generating projects and services
- ▶ reviewing / terminating multi-million pound long-term contracts
- ▶ securing long-term borrowing to develop key economic infrastructure

We provide:

- ▶ impartial, intelligent, advice that benefits from a unique, in-house, perspective of what is successful across the country
- ▶ an understanding of the local political dimension
- ▶ access to the latest government thinking
- ▶ support for councils in developing a corporate approach to commercialisation, including skills' development
- ▶ senior professional staff with specialist expertise in key areas – housing and planning, economic development, regeneration, transport, energy and infrastructure – fused with strong political acumen
- ▶ robust and objective appraisal techniques that accord with HM Treasury Green Book guidance
- ▶ transparent and open book approaches to all analytical and financial work with assumptions and data signed off by S151 officers



ACCEPTANCE OF REALITY



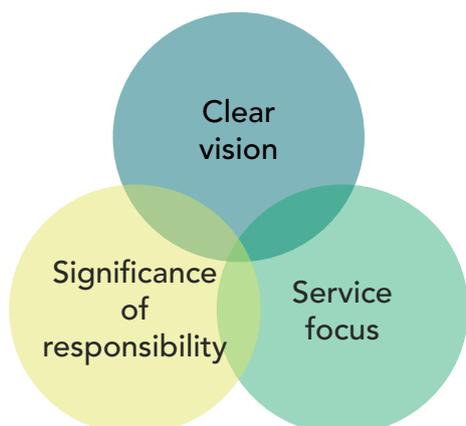
Initial qualitative appraisal of option long lists through to defining and capturing monetary measures of key costs and benefits

Undertaking a role as "honest broker" who can take an objective viewpoint and address concerns over loss of power by helping to establish commercial and governance arrangements that support the strategic aspirations of local bodies

Helping identify pipelines of suitable housing sites; selecting sites with the greatest prospect of being delivered

Provision of a collaborative leadership framework to facilitate the development of a shared vision to which key partners can sign up

PURPOSE AND VALUE



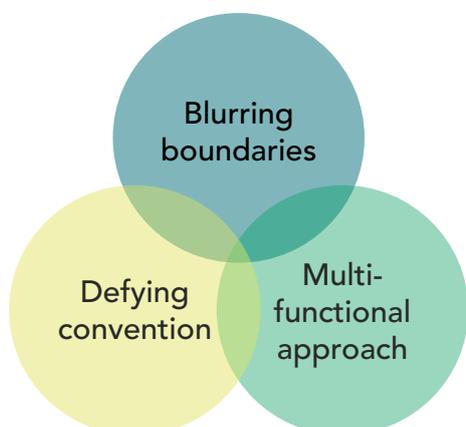
Provision of challenge, capacity and experience which are critical in facilitating the bringing together of partners

Data gathering and analysis including conducting market-based assessments and benchmarking

Evaluating delivery vehicle options, e.g. new council, arm's-length commercial vehicles, strategic partnership, joint committee, shared service or outsourcing

Developing and brokering approaches and documentation for management of collaborative and commercial initiatives, e.g. inter-authority collaboration agreements including crafting suitable metrics against which shared service performance can be measured

FLEXIBILITY



Strategies for maximising the value of the council asset; how councils can get the most from their assets and what development and delivery options need to be considered

Review and support the renegotiation of public sector contracts to make savings, including reducing the cost of complex PFI contracts

Undertaking assurance reviews and health checks to make sure key initiatives and projects will deliver successfully on time and on budget



For help and advice, please contact



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Local Partnerships is a joint venture between the LGA, HM Treasury and Welsh Government. We provide an interface between central government and local delivery.

We provide trusted, professional support and advice across multiple disciplines including housing and regeneration, waste, infrastructure, mergers and shared services, integrating health and social care, and more. We help councils achieve and maintain financial resilience.

We bring public and private sector experience that provides **confidence**, additional **capacity** and commercial **capability**. Our team of experts works solely for the benefit of the public sector, helping councils and combined authorities overcome challenges and improve their chances of success.



JOINTLY OWNED BY



HM Treasury



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