



LOCAL PARTNERSHIPS

About Us



THE PUBLIC SECTOR
DELIVERY SPECIALISTS



Local Partnerships LLP is a joint venture between HM Treasury and the Local Government Association. We were formed in 2009 to help the public sector deliver major projects and change at the local level, ensuring key priorities are achieved and clients secure excellent value for money.

We work with local and national government and other public sector organisations to deliver effective, timely and affordable solutions to the challenges you face.

Our strategic position across national and local government gives our clients a unique insight into current best practice and market intelligence from across the UK, improving your chance to succeed.

Our support spans the following areas:

Growth and Sustainability

Our growth and sustainability work is centred on housing development, property and asset management, including asset rationalisation.

We also support local enterprise partnerships and regeneration teams, and those responsible for Housing Zones and housing delivery.

Our work includes practical procurement and delivery expertise to bridge relationships with developers, and maximise the commercial opportunities available to the public sector.

We work with public sector organisations outside London to deliver the National Re:fit Programme, an energy efficiency programme that guarantees substantial financial savings whilst improving the energy efficiency of assets. We support Re:fit clients through one programme in England and one in Wales.

Infrastructure

We support local and central government bodies on projects and programmes, focusing particularly on issues that are specialist, occasional, emerging, innovative, unusual or complex. We work in sectors that require investment in capital or maintenance including highways, waste, energy and flood defence. We provide an interface between the policy of central government and local delivery. We help to develop markets, support grant allocation, review business cases, produce efficient

procurement models and share knowledge, with a focus on delivering savings.

Projects for local bodies range from long-term strategic regional reviews of services, collaborative working, new models of revenue generation, leveraging benefits from existing assets to enhancing contract management and governance capabilities, identifying new supply chain and pipeline models etc. We anticipate that value for the public purse from infrastructure management and delivery will come from collaborating, integrating and aggregating the fragmented existing arrangements.

Efficiency

We review and support the renegotiation of public sector contracts to make savings, including reducing the cost of complex PFI contracts. We have helped 57 public sector organisations to identify over £1.2 billion in savings. We help councils extract value from PFI project through refinancing transactions, benchmarking soft services, making changes to soft services, identifying invoicing errors, removing lifecycle on loose fixtures and fittings and strengthening the contract management function. We can help you achieve efficiencies across a range of areas from contract management strategy, refinancing and savings reviews to benchmarking, market-testing and establishing regional contract management hubs.

How we can help

Our team of experts works solely for the benefit of the public sector. Across our specialist programme teams we provide trusted, professional support and advice. We help organisations transform the way they deliver services across the following areas:

- ▶ developing and reviewing strategic business cases and business plans
- ▶ service transformation and change
- ▶ modelling and legal frameworks for alternative service delivery models
- ▶ options' appraisal and assurance of your chosen approach or option
- ▶ forming effective partnerships (inter-agency brokerage)
- ▶ sourcing and commissioning, contract negotiation and management
- ▶ economic development and planning
- ▶ delivering infrastructure



“ Local Partnerships has been excellent to work with – their knowledge, experience and insights in the growth area have added enormous value to councils in the West Midlands.”

Martin Reeves, Chief Executive, Coventry City Council

Transformation

We support councils in their response to the public sector reform agenda and councils' transformation programmes to create more efficient or alternative service delivery models. We have helped a range of local authorities including Manchester and the Greater Manchester Combined Authority, Cardiff, the Wirral, and a group of south west local authorities to redefine their public sector reform programmes to ensure effective delivery.

Local Partnerships can facilitate a more productive discussion around how appropriate use of social investment can help achieve your goals.

We work with the community-focused third sector ensuring that they can play a full and sustainable part in delivering innovative and effective services to meet local needs. We help increase their commercial capabilities, evidence their value and grow their impact in order to attract new business and investment.

Assurance

We provide short, inexpensive but effective reviews to project owners on high risk projects or programmes where public sector organisations have to keep them on track.

Based on our tried and trusted approach to Gateway reviews, we have undertaken

strategic reviews of council-wide transformation programmes, exploring the full range of alternative service delivery models, and developed and implemented an approach to assure 'spinning out' services, for example, into a local authority trading company. This approach covers the key stages of decision making prior to establishing the spin-out and the effectiveness of the new organisation once it has been established.

As with Gateways, our assurance reviews are constructive and forward looking, making recommendations designed to maximise the chances of successful delivery.

Wales

We work with public sector organisations across Wales. We play a critical role in delivering the Welsh Government's Waste Infrastructure Procurement Programmes, helping meet ambitious recycling and sustainability targets, whilst delivering value for money.

Our team supports the delivery of other programmes in Wales, in particular a pipeline of public sector local renewable energy generation and efficiency projects. We provide the expertise to fulfil the £500 million of PPP projects included in the 21st Century Schools Programme, conduct stakeholder engagement programmes and support councils to deliver operational PFI savings.

“ The benefits substantially outweigh the cost. We will be looking to carry out further work with Local Partnerships as we push forward with our Reshaping Trafford Programme.”

Sarah Maynard, Programme Manager, Reshaping Trafford Programme

“ Local Partnerships provided excellent support to the Heart of the South West LEP. They understood the issues that we are having to deal with and worked with our partners to help align their spatial priorities with the area’s economic plans.”

Chris Garcia, Chief Executive, Heart of South West LEP

“ The relationship with Local Partnerships gives me invaluable access to capacity and skills for procurement, programme management and projects and is flexible and responsive to my needs.”

Jasper Roberts, Deputy Director, Waste and Resource Efficiency, Welsh Government



To find out more about how we can support you, contact:

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localpartnerships.org.uk



Local Partnerships is jointly owned by



Local Partnerships: the public sector delivery specialists

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